

AIICO INSURANCE PLC 2018 FULL YEAR AUDITED FINANCIALS

The directors present the summary financial information of AIICO Insurance PLC ("the Company") and its subsidiary companies (together, the "Group") for the year ended 31 December 2018. These summary financial information are derived from the full financial statements for the year ended 31 December 2018 but are not the full financial statements of the Group and the Company. The full financial statements, from which these summary financial information were derived, will be delivered to the Corporate Affairs Commission. The Company's Independent Auditors issued an unmodified audit opinion on the full financial statements for the year ended 31 December 2018 from which these summary financial information were derived.

CONSOLIDATED & SEPARATE STATEMENT OF PROFIT AND LOSS AND OTHER **COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER, 2018**

| | Gr | Group | | Parent | |
|--|---------------------------|---------------------------|---------------------------|---------------------------|--|
| - | 2018 | 2017 | 2018 | 2017 | |
| n thousands of Naira | | | | | |
| Gross premium written | 37,665,507 | 32,097,692 | 37,002,279 | 30,407,396 | |
| | ,, | 32,000,002 | ,, | 20,101,000 | |
| Gross premium income | 37,046,926 | 31,741,609 | 36,441,690 | 30,143,348 | |
| Reinsurance expenses | (5,181,225) | (3,790,831) | (5,181,225) | (3,790,831) | |
| Net premium income | 31,865,701 | 27,950,778 | 31,260,465 | 26,352,517 | |
| Commission income | | | | | |
| Insurance contract | 1,161,366 | 746,084 | 1,161,366 | 746,084 | |
| Pension and other contracts | 1,762,554 | 1,610,122 | 20 404 024 | 27,000,004 | |
| Net underwriting income | 34,789,621 | 30,306,984 | 32,421,831 | 27,098,601 | |
| Claim expenses | | | | | |
| Claims expenses (Gross) | 29,065,365 | 23,273,691 | 28,552,048 | 21,784,491 | |
| Claims expenses recovered from reinsurers Claims expenses (Net) | (5,196,211) 23,869,154 | (2,499,505) 20,774,186 | (5,196,211) 23,355,837 | (2,499,505) 19,284,986 | |
| | | | ,, | , , | |
| Underwriting expenses | 4,415,428 | 3,105,239 | 4,331,084 | 3,007,484 | |
| Change in life fund Change in annuity fund | 3,414,748 (1,456,737) | 4,239,948 4,950,559 | 3,414,748 (1,456,737) | 4,239,948 4,950,559 | |
| Change in other investment contracts | 1,333,148 | 1,259,373 | 1,333,148 | 1,259,373 | |
| Total underwriting expenses | 31,575,741 | 34,329,305 | 30,978,080 | 32,742,350 | |
| Underwriting profit/(loss) | 3,213,880 | (4,022,320) | 1,443,751 | (5,643,749) | |
| | | | | | |
| Investment income Profit from deposit administration | 9,051,954 193,394 | 8,632,454 212,773 | 8,306,149 193,394 | 8,884,693 212,773 | |
| Net realised gains | 2,366,319 | 5,338,155 | 2,363,429 | 5,302,978 | |
| Net fair value (losses)/gains | (2,524,642) | 140,725 | (2,524,642) | 140,725 | |
| Other operating income | 763,492 | 871,431 | 489,192 | 645,084 | |
| Personnel expenses | (3,571,708) | (2,944,733) | (2,241,468) | (2,044,148 | |
| Other operating expenses Finance cost | (5,624,826) | (4,936,546) | (4,712,776) | (4,324,275 (249,257 | |
| Impairment (loss)/writeback on financial assets | (355,539) (16,455) | (249,257) (2,193) | (355,539) 5,025 | (249,257 | |
| Profit before taxation | 3,495,870 | 3,040,489 | 2,966,515 | 2,924,825 | |
| TOTE BEFORE LAXALION | 3,433,070 | 3,040,409 | 2,300,513 | 2,324,020 | |
| ncome taxes | (319,687) | (1,712,168) | (337,510) | (1,408,527) | |
| Minimum taxes | (24,594) | (45,044) | (24,594) | (45,044) | |
| | | | | | |
| Profit after taxation | 3,151,589 | 1,283,277 | 2,604,411 | 1,471,254 | |
| | | | | | |
| Attributable to shareholders | 3,044,154 107,436 | 1,222,406 | 2,604,411 | 1,471,254 | |
| Attributable to non- controlling interest holders | , | 60,871 | - | | |
| | 3,151,589 | 1,283,277 | 2,604,411 | 1,471,254 | |
| Other comprehensive income (OCI), net of tax | | | | | |
| Items within OCI that may be reclassified to profit or loss: | | | | | |
| Net (loss)/gain on available for sale financial assets | (808,923) | 993,044 | (595,042) | 927,023 | |
| Revaluation gain on property and equipment | 4.002 | 829,936 | 4 002 | 829,936 | |
| Exchange gains on financial assets ncome tax relating to other comprehensive income | 1,803 - | (448,287) (252,031) | 1,803 - | (448,287) (252,031) | |
| Items within OCI that will not be reclassified to profit or loss | | (202,001) | | (202,001 | |
| Realized gains on equity securities | 407,788 | _ | 406,810 | | |
| Total other comprehensive (loss)/profit | (399,333) | 1,122,661 | (186,429) | 1,056,641 | |
| Total comprehensive profit for the year | 2,752,257 | 2,405,938 | 2,417,982 | 2,527,894 | |
| Attributable to shareholders | 2,666,112 | 2,345,067 | 2,417,982 | 2,527,894 | |
| Attributable to non-controlling interest | 86,145 2,752,257 | 60,871 2,405,938 | 2,417,982 | 2,527,894 | |
| Basic earnings per share (kobo) | 44 | 18 | 38 | 21 | |
| Diluted earnings per share (Kobo) | 35 | 13 | 30 | 16 | |

CONSOLIDATED & SEPARATE STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER, 2018

| | Group | | Parent | |
|--------------------------------------|-------------|--------------|------------|-------------|
| | 2018 | 2017 | 2018 | 2017 |
| In thousands of Naira | | | | |
| ASSETS | | | | |
| Cash and cash equivalents | 5,324,739 | 5,199,385 | 4,519,953 | 3,949,642 |
| Financial assets | 89,240,430 | 73,635,612 | 76,757,634 | 67,970,438 |
| Trade receivables | 417,102 | 301,172 | 131,841 | 59,100 |
| Reinsurance assets | 4,686,029 | 3,644,489 | 4,686,029 | 3,644,489 |
| Deferred acquisition costs | 465,991 | 334,935 | 465,991 | 334,93 |
| Other receivables and prepayments | 580,618 | 454,902 | 408,428 | 391,38 |
| Deferred tax asset | 149,379 | 157,008 | | 001,00 |
| Investment in subsidiaries | 143,573 | 107,000 | 2,452,359 | 2,308,690 |
| | - - | 582,000 | | -,, |
| Investment property | 555,000 | , | 555,000 | 582,000 |
| Goodwill and other intangible assets | 1,014,085 | 1,060,451 | 965,906 | 1,032,242 |
| Property and equipment | 7,025,197 | 6,513,175 | 6,697,107 | 6,220,962 |
| Statutory deposits | 530,000 | 530,000 | 530,000 | 530,000 |
| Total assets | 109,988,570 | 92,413,127 | 98,170,248 | 87,023,887 |
| IA DILITIFO | | | | |
| LIABILITIES | 05 540 500 | 50.050.754 | 05 044 550 | E0 700 000 |
| nsurance contract liabilities | 65,540,532 | 59,959,751 | 65,341,550 | 59,766,360 |
| nvestment contract liabilities | 12,319,617 | 10,909,624 | 12,319,617 | 10,909,62 |
| Trade payables | 1,013,475 | 1,721,918 | 839,400 | 1,711,219 |
| Other payables and accruals | 2,213,547 | 1,325,766 | 2,002,558 | 1,187,97 |
| Fixed income liabilities | 10,181,251 | 3,981,591 | - | |
| Current tax payable | 590,976 | 826,643 | 507,241 | 426,920 |
| Deferred tax liability | 533,836 | 547,017 | 487,836 | 517,268 |
| Borrrowings | 2,324,733 | 2,182,289 | 2,324,733 | 2,182,289 |
| Fotal liabilities | 94,717,967 | 81,454,599 | 83,822,935 | 76,701,654 |
| | | , , | , , | |
| EQUITY | 2 405 400 | 0.405.400 | 2 405 400 | 0.405.40 |
| ssued share capital | 3,465,102 | 3,465,102 | 3,465,102 | 3,465,102 |
| Share premium | 2,824,389 | 2,824,389 | 2,824,389 | 2,824,389 |
| Revaluation reserves | 1,802,662 | 1,802,662 | 1,802,662 | 1,802,662 |
| Available for sale reserve | • | (13,072,413) | - | (13,092,408 |
| Fair value reserve | (1,143,847) | - | (952,902) | • |
| Exchange gains reserve | 147,443 | 145,640 | 147,443 | 145,640 |
| Statutory reserve | 143,882 | 116,458 | - | |
| Contingency reserve | 5,807,411 | 5,182,190 | 5,807,411 | 5,182,190 |
| Retained earnings | 1,479,002 | 10,083,426 | 1,253,208 | 9,994,656 |
| Equity attributable to owners of | | | | |
| the Company | 14,526,044 | 10,547,455 | 14,347,313 | 10,322,233 |
| Non controlling interest | 744,559 | 411,073 | | <u> </u> |
| Total equity | 15,270,603 | 10,958,528 | 14,347,313 | 10,322,233 |
| Fotal liabilities and equity | 109,988,570 | 92,413,127 | 98,170,248 | 87.023.887 |

These financial statements were approved by the Board on April 2, 2019 and signed on its behalf by:

COUKDIN

Mr. Kundan Sainani

FRC/2013/IODN/00000003622

My sib: Mr. Edwin Igbiti Group MD/CEO FRC/2013/CIIN/00000005551

Mr. Oladeji Oluwatola Ag. Chief Financial Officer

FRC/2013/ICAN/0000004910

INDEPENDENT AUDITOR'S REPORT ON THE SUMMARY FINANCIAL INFORMATION

To the Shareholders of AIICO Insurance PLC: **Report on the Summary Financial Information**

The summary financial information, which comprise the statement of financial position as at 31 December, 2018, and the statement of profit or loss and other comprehensive income, are derived from the audited financial statements of AIICO Insurance PLC ("the Company") and its subsidiaries (together, "the Group") for the year ended 31 December 2018.

In our opinion, the accompanying summary financial information are consistent, in all material respects, with the audited financial statements, in accordance with the Companies and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004, the Financial Reporting Council of Nigeria Act, 2011 and the Insurance Act, 2003.

Summary Financial Information

The summary financial information do not contain all the disclosures required by the International Financial Reporting Standards, the Companies and Allied Matters Act of Nigeria, Cap C.20, Laws of the Federation of Nigeria 2004, the Financial Reporting Council of Nigeria Act, 2011, the Insurance Act of Nigeria, 2003 and relevant National Insurance Commission of Nigeria (NAICOM) guidelines and circulars. Reading the summary financial information and the auditor's report thereon, therefore, is not a substitute for reading the audited financial statements and the auditor's report thereon.

The Audited Financial Statements and Our Report Thereon

also includes the communication of key audit matters. Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period.

Directors' Responsibility for the Summary Financial Information

The Directors are responsible for the preparation of the summary financial information in accordance with the Companies

and Allied Matters Act, Cap C.20, Laws of the Federation of Nigeria, 2004, the Financial Reporting Council of Nigeria Act, 2011 and the Insurance Act, 2003.

Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial information are consistent, in all material respects, with the audited financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (ISA) 810 (Revised), Engagements to Report on Summary Financial Statements.

Contravention and Penalties

The Company paid a penalty in respect of a contravention of the requirements of Section 45(8) of the Insurance Act 2003 during the financial year. Details of the penalty are included in the financial statements.

Kabir Q. Okunlola, FCA FRC/2012/ICAN/00000000428 For: KPMG Professional Services Chartered Accountants

4 April, 2019 Lagos, Nigeria

